

Flygt taking over Allweiler distribution in Australia

(Radolfzell/Bottrop, Germany) Effective January 1, ITT Flygt has taken over the distribution of Allweiler's progressing cavity pumps, peristaltic pumps, rotary lobe pumps, and macerators in the Australian market. This Swedish pump manufacturer is already selling Allweiler AG wastewater pumps under a private label in several non-European countries.

By taking their partnership to a new level, the German pump specialist is expanding what has proven to be a successful sales model. In countries where it has a rather weak presence in certain market segments, Allweiler will benefit from ITT Flygt's high profile and market presence to distribute its products. ITT Flygt also benefits from having an expanded product line.

The Australian subsidiary ITT Flygt Ltd. will target primarily the mining and mineral processing industries with progressing cavity and peristaltic pumps sold under the Allweiler label. ITT Flygt also distributes Allweiler progressing cavity pumps under a private label to the Australian wastewater industry.

Allweiler AG is not new to the Australian market. However, the company "Pump Power Australia" has focused on promoting centrifugal and screw pumps. This partnership will continue without changes. "Allweiler AG is now represented in Australia by two strong partners. This new sales channel gives us an opportunity to sell about another 500 pumps each year," according to Board Speaker Klaus Stahlmann.

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Founded in 1860, Allweiler AG is the oldest German pump manufacturer and the European market and technology leader for centrifugal, propeller, screw, eccentric spiral, rotary lobe, macerator, and peristaltic pumps. Allweiler AG owns a foundry and produces ready-to-use fuel skids. Allweiler AG has their main German headquarters in Radolfzell on Lake Constance as well as a major subsidiary in Bottrop, Germany. Allweiler AG has been part of the Colfax Pump Group since 1998. In 2004, Allweiler AG achieved sales of 144 million euros with approximately 900 employees.

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