

## **Econo-Pack for ALLWEILER Customers**

ALLWEILER AG has begun offering special packages of spare parts for all standard pumps. They contain all of the parts that must be replaced during standard maintenance and which have similar usage cycles. The packages are designed to save the customer money by providing immediate access to all of the parts needed to completely finish repairs and maintenance.

ALLWEILER recently began offer-



Each series has its own modular spare parts kits.

ing its customers a choice between individual spare parts and complete spare parts kits. The new, economical kits are available for all pumps in the standard product line: centrifugal, screw, and progressing cavity pumps. They contain original seal, repair, and joint kits with the manufacturer's warranty. According to Ulrich Gerschermann, Director of Spare Parts for progressing cavity pumps: "Working from our exten-



Spare parts kit for progressing cavity pumps is shown here. It includes joint collars, joint pins and bushes, joint sleeves, and clamps.

sive experience with these products, we have compiled the spare parts kits so they contain all of the parts needed for standard maintenance. As a result, the pumps must be shut down and disassembled for maintenance less often."

The seal, repair, and joint kits are priced to be considerably more economical - saving the customer 10% or more - than purchasing all of the parts individually. Chairman Dr. Michael Matros views the kits as yet another way for ALLWEILER to help its customers lower their TCO (total cost of owning a pump) and work more efficiently.

ALLWEILER guarantees the shipment of kits from stock with 24 hours. Each spare parts kit contains instructions that precisely describe the installation process.



Marion Heller, Director of the Aftermarket Business Unit, Radolfzell: "Using spare parts kits gives the user the peace of mind that he is using only the right parts in original manufacturer's quality. This eliminates unexpected expenses, damages to other pump parts, or lower performance."