

## Allweiler In-House Exhibition is a Success

**(Radolfzell/Germany) On September 16, Allweiler AG in Radolfzell, Germany held an in-house exhibition that focused on pumps and complete components for power plants and power generation. Nearly 150 visitors from Germany and other countries took the opportunity to take a look behind the scenes at Allweiler and hold in-depth discussions with specialists from the design, production, service and sales departments.**

Allweiler greeted its first guests the night before during a social “get-together event” in the exhibition tent set up on the company’s grounds. They got down to business the next day with opening ceremonies as well an address by Allweiler Chairman Klaus Stahlmann, who offered an assessment of the location and an outlook for the future. In doing so, he emphasized that “Power Generation” is a central market segment of the company. From Allweiler’s perspective, this industry promises growth over the next few years that will significantly exceed the average rate. The main reasons for this prognosis are increasing global energy requirements (exceeding three percent per year), the tripling of natural gas’ proportion of power supplies, and the decreasing importance of atomic energy as a source of power.

It follows, therefore, that power plant operators will need to make significant investments in the near future, which will give suppliers of power-plant components and their partners around the world new opportunities to increase sales. Allweiler already has a complete line of products for these applications. According to Mr. Stahlmann: “Today we have a market share of over 20 percent, which we want to increase significantly over the next few years in the areas of turbine auxiliary systems and fuel supply.”

After the official opening of the exhibition, visitors participated in plant tours, during which they learned more about Allweiler pumps, had an opportunity to assemble and disassemble pumps themselves under supervision of technicians, and visited the pump skid section of the company in Gottmadingen, Germany. The design department gave a live demonstration of modern development tools like FEM, CFD, and CAE. In addition, technical presentations were held throughout the day on subjects like pumps for biodiesel production, Allweiler in power-plant applications and solutions, services, the benefits of using screw pumps, specific pumps for transferring fuel within power plants, and pumps for burner systems.

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The new "ALLUB NSSV" series also made its debut at the exhibition. This immersed centrifugal pump was designed and developed using proven components specifically to address the need to supply turbine auxiliary systems with lube and sealing oil.

All exhibition events were held in the German and English languages for the benefit of the many international visitors who came from as far away as South Africa, Libya, and Russia. In total, about half of the approximately 150 participants came from outside Germany.

This in-house exhibition gave visitors an opportunity to get detailed information about the role of pumps in power generation directly from those who develop and manufacture those products. In total, Allweiler presented 23 pumps that are specifically suited for use in power plants. The company also announced its intention to continue advancing its line of products for this industry. A new interactive presentation clearly showed visitors how each series and pump type fits into the respective tasks of moving fuel in power plants, including detailed specifications of each product. This presentation can be obtained at no charge from Allweiler AG.

Like the in-house exhibition held at Allweiler's Bottrop location one year ago, this event was a success for both Allweiler and the visitors. More in-house exhibitions for other industries are currently in planning for the coming years.



Founded in 1860, Allweiler AG is the oldest German pump manufacturer and the European market and technology leader for centrifugal, propeller, screw, eccentric spiral, gearwheel, rotary lobe, macerator, and peristaltic pumps. Allweiler AG owns a foundry and produces ready-to-use fuel skids and purging-water facilities. Allweiler AG has their main German headquarters in Radolfzell on Lake Constance as well as a production site in Bottrop, Germany. Since 1998, Allweiler AG has been part of the Colfax Pump Group, a global leader among pump manufacturers. In 2004, Allweiler achieved sales of 144 million euros with 900 employees.

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