

Press Release March 30, 2005

## Allweiler produces its own stators

(Radolfzell/Bottrop, Germany) Since mid-March 2005, ALLWEILER AG has been producing all of the stators for its progressing cavity pumps at its own plant. Allweiler acquired this capability by taking over parts of the company *New-York Hamburger Gummi-Waaren Compagnie AG*. With its own stator production, it can make sure that even uncommon elastomers and dimensions will be available quickly and in original quality.

Only very few manufacturers of progressing cavity pumps can assure their customers and users that their products contain stators from their own production. In most cases, stators are procured from external suppliers who work for several different pump manufacturers. Manufacturers need special machines and knowledge to process elastomers properly and they must also have the ability to adjust the properties of various elastomer grades to the respective pumping task. Although five different grades of elastomer can cover about 70 to 80 percent of all applications, another fourteen elastomer types are needed to provide the best possible solutions for the remaining applications.

Allweiler produces about 10,000 progressing cavity pumps every year and delivers these products around the world. Allweiler AG purchased the machines and know-how from its long-time supplier *New-York Hamburger Gummi-Waaren Compagnie AG* in order to gain independence from external suppliers and also facilitate delivery of less common elastomer types and sizes. All of the *New-York Hamburger* employees working in this area have become employees of "Allweiler Stator Production" in Hamburg, Germany.

"This development will bring several benefits for Allweiler customers and the operators of progressing cavity pumps," according to Board Speaker Klaus Stahlmann. "The original quality will be guaranteed for all elastomers, delivery will be fast and economical, and we will be able to fulfill special needs on a short-term basis." In addition, Allweiler plans to increase its investments in the research and development of materials and processing methods.

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Founded in 1860, Allweiler AG is the oldest German pump manufacturer and the European market and technology leader for centrifugal, propeller, screw, eccentric spiral, rotary lobe, macerator, and peristaltic pumps. Allweiler AG owns a foundry and produces ready-to-use fuel skids. Allweiler AG has their main German headquarters in Radolfzell on Lake Constance as well as a major subsidiary in Bottrop, Germany. Allweiler AG has been part of the Colfax Pump Group since 1998. In 2003, Allweiler AG achieved sales of 144 million euros (previous year: 158 million euros) with approximately 900 employees.

Contact: Edwin Braun Allweiler AG Allweilerstr. 1 D-78315 Radolfzell Germany

Tel.: +49 (0)7732 86-343 Fax: +49 (0)7732 86-854 E-mail: e.braun@allweiler.de Internet: www.allweiler.de

Editorial Contact
Dr. Kurt Christian Tennstädt
TennCom AG
Hohentwielstr. 4a
D-78315 Radolfzell
Germany

Tel.: +49 (0)7732 - 95 39 30 Fax: +49 (0)7732 - 95 39 39 E-mail: info@tenncom.de

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